

David M. Turner

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Profile: Experienced entrepreneur with a proclivity for conquering complex business challenges by employing creative solutions.

Experience: ENTREPRENEUR—Pittsburgh, PA
Commercial Real Estate Enterprise—2002 to present
Acquired and manage a 35,000 sq. ft. multi-tenant building. Currently, the occupancy rate is 100 percent. Increased demand for rental space led to the construction of a new 5,000 sq. ft. two story building at the location.

- Project Manager—New construction endeavors. Perform due diligence including obtaining financing, zoning regulation compliance, and contractor bid negotiation. During last construction project, oversaw and assisted in actual building construction, which finished on time and at 97% of budget.
- Project Manager—Tenant unit modification requests. Actively pursue creative solutions to meet tenant needs. Personally perform wiring, drywall, fascia improvement, and wall/ceiling addition and alteration work.

TARGET CORPORATION—Cranberry Twp., PA
Store Facility Technician (SFT)—July 2005 to July 2010
Managed a maintenance crew of six, and provided operational support for logistics equipment at a 124,000 square foot retail location. Ensured maximum equipment functionality by establishing a disciplined equipment maintenance and monitoring program. Certified operator and maintenance technician for fork lift, wave, bailer, and compactor.

- Strong aptitude for operating and repairing industrial equipment.
- Adept at working within a large publically traded corporation, and understanding the effects of day-to-day operations on financial and operational results.

HOWARD HANNAH—Cranberry Twp., PA
Commercial Real Estate Agent—2002 to 2005
Licensed agent involved in numerous high value transactions. Obtained in-depth knowledge of the workings of the commercial real estate industry in Western Pennsylvania.

GIBSONIA CYCLE—Gibsonia, PA
Owner and Manager—1996 to 2002
Purchased and managed motorcycle dealership in an 8,000 sq. ft. facility. Successfully guided the business out of years of troubling sales of \$1.4 million, and obtained a peak of \$4.2 million in sales after just five years. Solid sales and relationship building techniques grew the customer base to record highs during management tenure.

ACN / LCI 1992-1996.
Managed team of sales reps nationally for long distance telecommunication services.

KALE'S COLLISION—Detroit, MI
Owner and Manager—1982 to 1992
Owned and managed three automobile repair locations. Annual sales ranked in the top ten percent of all franchise locations over 11 year ownership period. Constructed two additional buildings, which are still in operation today. Sold the locations for a profit after 11 years.

Education: Oakland County Community College—1981—Detroit, Michigan

Interests: Active real estate investor. Negotiated natural gas drilling rights on personal 220 acre Western Pennsylvania property. Avid motocross racer and skier.

References: Available upon request
