

**JEFFREY S. GABRIEL, JR., Esq.**  
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## SKILLS

- **Management:** Demonstrated proficiency providing staff members with the support, motivation, and guidance to accomplish and exceed organizational goals.
- **Legislative Drafting:** A proven record of legislative drafting successes, including the crafting and introduction of bills on a variety of issues.
- **Relationship Builder:** Equipped with a strong network of contacts, encompassing Members of Congress as well as staff of various federal and state agencies.
- **Communication:** Solid experience speech writing, public speaking, and data analysis.

## EDUCATION

### **George Mason University School of Law, Arlington, Virginia**

- *Juris Doctor, May 2003.*

### **George Washington University, Washington, D.C.**

- *Master of Arts, International Affairs, May 1997.*

### **La Salle University, Philadelphia, PA**

- *Bachelor of Arts, Political Science, Magna Cum Laude, May 1991.*

## MEMBERSHIP

### **District of Columbia Bar**

*June 2004 - Present*

- Active status.

### **Something More Safaris**

*October 2009 – Present*

- Member – Board of Directors

## PROFESSIONAL EXPERIENCE

### **National Marine Manufacturers Association, Washington, D.C.**

*Legislative Counsel, March 2009 – Present*

- Augment the NMMA GR team in an effort to provide stability to the industry by helping to clearly define the association's priorities and goals during a time of great economic crisis and upheaval.
- Partner with the Legislative Director to accomplish NMMA's legislative goals by taking our case directly to lawmakers and senior staff.
- Liaison with senior and strategic Hill staff, particularly House Democratic Caucus leaders such as Majority Leader Hoyer; Majority Whip Chris Van Hollen; Blue Dog Democrats; and New Democrats.
- Help to develop stronger relationships between key NMMA members and Members of Congress and Senators.
- Provide basic management and oversight of the NMMA Boat Political Action Committee.

### *Accomplishments*

- Helped in an effort to urge GE Financial to make a half billion dollar sale offering of securitized assets under the Term Asset Loan Facility (TALF), which will boost commercial lending for the recreational marine industry.
- Instrumental in amending the American Clean Energy and Security Act of 2009 in the House of Representatives to provide a more realistic regulatory scheme for recreational marine engines.
- Secured numerous co-sponsors for Net Operating Loss Relief Legislation.

**Congressman Christopher P. Carney, Washington, D.C.**

*Legislative Director, January 2007 – March 2009*

- Utilized a team approach to the development and implementation of a legislative strategy designed to address the various needs of the constituents, including the drafting and introduction of numerous bills on subjects ranging from veterans issues to child tax credits.
- Primary advisor to the Congressman on the House Transportation and Infrastructure Committee as well as the budget, environment, labor, and taxes.
- Managed the daily activity of a legislative staff of three.
- Handled all aspects of all appropriations requests.
- Conducted meetings with constituents and various other entities in an effort to build lasting relationships.

*Accomplishments*

- Legislative accomplishments include the passage of the Enhancing the Effective Prosecution of Child Pornography Act of 2007; major portions of two bills designed to augment educational opportunities for veterans of the National Guard and Reserves; and an amendment benefiting America's small business sector.
- Appropriations accomplishments include securing over \$20 million in Fiscal Year 2008 and approximately \$18 million in Fiscal Year 2009 for sound, ethical projects that improve the lives of thousands of families in the district.

**National Marine Manufacturers Association, Washington, D.C.**

*Legislative Counsel, September 2003 – December 2006*

- Managed a legislative portfolio developed by identifying and tracking federal legislation important to the NMMA membership with particular emphasis on proposed changes to the Safe Boating Act; the Clean Water Act; the Clean Air Act; the Endangered Species Act; and the Internal Revenue Code.
- Worked with NMMA membership in an effort to clearly define the association's priorities and goals, including the original drafting of several bills for the benefit of the recreational boating industry.
- Provided the Vice President Government Affairs with legal as well as political analysis on all relevant federal legislation.
- Advocated for established priorities and goals by meeting with Members of Congress and staff.

**OTHER WORK EXPERIENCE**

**George Mason University Law Library**

*Student Circulation Assistant, January 2002 – July 2003*

- Performed general circulation staff duties, including various patron services.

**The Conservation Fund**

*Legal Intern, January 2003 – April 2003*

- Conducted a detailed research project with respect to conservation easements, and provided the general counsel with general legal analysis following an intensive investigation regarding a specific property under management.

**Federal Election Commission, Office of Commissioner Bradley Smith**

*Legal Intern, May 2002 – August 2002*

- Provided legal analysis on upcoming Commission votes, enforcement matters, and Bipartisan Campaign Reform Act of 2002 regulations.

**McGuireWoods Consulting, L.L.C.**

*Summer Associate, June 2001 – September 2001*

- Helped devise and implement strategic government relations initiatives for firm's clients on a variety of issues.

**ValueOptions, Falls Church, Virginia**

*Law Clerk, December 2000 - May 2001*

- Conducted legal research regarding state filing requirements related to the insurance industry.

**Washington Management Group, Washington, D.C.**

*Consultant, August 2000 - December 2000*

- Responsible for guiding clients through the federal procurement contract process.
- Provided clients with the vital service of interpretation of contract provisions such as the price reduction clause.
- Assisted clients in the development of contract compliance programs.

*Coalition for Government Procurement, Asst. Executive Director, May 1999 – August 2000*

- Utilized legislative experiences and relationships to develop and maintain linkages between Coalition members and the U.S. Congress, and various federal and state agencies.

**United States Senator Arlen Specter, Washington, D.C.**

*Legislative Aide, October 1997 - May 1999*

- Advised and provided analysis to the Senator on key business policies.
- Provided the Senator with legislative initiatives to be introduced to the Senate for consideration.
- Met with Pennsylvania constituents, and discussed their concerns and legislative priorities.

*Floor Monitor, June 1995 - October 1997*

- Monitored Senate floor activities, and briefed the Senator and staff on Senate proceedings.